Mark Whitmeyer

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EMPLOYMENT

2021 – Assistant Professor of Economics

Arizona State University

Postdoctoral Scholar

INSTITUTE FOR MICROECONOMICS & HAUSDORFF CENTER FOR MATHEMATICS, UNIVERSITY OF BONN

THAUSDURFF CENTER FOR MATHEMATICS, UNIVERSITY

Supervisor: Benny Moldovanu

EDUCATION

2017 – 2020 **Ph.D.** Economics

2020 - 2021

2015 - 2017

University of Texas at Austin

Committee: Thomas Wiseman, V. Bhaskar, William Fuchs, & Vasiliki Skreta

M.A. Economics

University of Texas at Austin

2008 – 2011 B.A. Economics (magna cum laude)

LEHIGH UNIVERSITY

WORKING PAPERS

- 1. Safety, in Numbers (2023), with Marilyn Pease
- 2. A More Informed Sender Benefits the Receiver When the Sender Has Transparent Motives (2023)
- 3. Redeeming Falsifiability? (2023), with Kun Zhang
- 4. Comparison Shopping: Learning Before Buying From Duopolists (2023), with Brian C. Albrecht
- 5. Bayes = Blackwell, Almost (2023)
- 6. Flexibility and Information (2022) revision requested, Journal of Political Economy
- 7. Attraction via Prices Versus Information (2022), with Au Pak Hung
- 8. Costly Evidence and Discretionary Disclosure (2022), with Kun Zhang
- 9. Within-Year Uncertainty and Perception of Year-End Work Incentives (2022), with Andreas R. Kostøl and Andreas S. Myhre
- 10. Buying Opinions (2022), with Kun Zhang
- 11. Whose Bias? (2021), with Vasudha Jain
- 12. Welfare and Regulation in Markets for Complex Products (2021), with Vasudha Jain *revision* requested, **Journal of Industrial Economics**
- 13. Persuasion Produces the (Diamond) Paradox (2020)
- 14. Bayesian Elicitation (2019)
- Competitive Disclosure of Information to a Rationally Inattentive Agent(2019), with Vasudha Jain
- 16. Dynamic Competitive Persuasion (2018) revision requested, Journal of Economic Theory

Mark Whitmeyer Curriculum Vitæ

PUBLICATIONS & FORTHCOMING

- I. Submission Costs in Risk-Taking Contests (2023) forthcoming Games & Economic Behavior
- 2. Attraction Versus Persuasion (2023), with Au Pak Hung **Journal of Political Economy**, vol. 131(1).
- 3. An Imperfect Test for a Virus Can Be Worse Than No Test at All (2021) Health Economics, vol. 30(6), pp 1347-1360.
- 4. Mixtures of Mean-Preserving Contractions (2021), with Joseph Whitmeyer Journal of Mathematical Economics, vol. 94.
- Strategic Inattention in the Sir Philip Sidney Game (2021)
 Journal of Theoretical Biology, vol. 509.
- 6. Some Nontrivial Properties of a Formula for Compound Interest (2020) Finance Research Letters, vol. 33, with Isaac M. Sonin.
- 7. Relative Performance Concerns Among Investment Managers (2019) Annals of Finance, vol. 15(2), pp 205-231.
- 8. A Game of Nontransitive Dice (2019), with Artem Hulko Mathematics Magazine, vol. 92(5), pp 368-363.
- 9. A Competitive Optimal Stopping Game (2017)

 The B.E. Journal of Theoretical Economics, vol. 18(1).
- The Monty Hall Problem as a Bayesian Game (2017)
 Games, vol. 8(3), 31.

PRESENTATIONS (INCLUDING SCHEDULED)

SAET Conference \cdot Brown \cdot BU \cdot BC \cdot UQ

2024

2023

2022

2021

2020

2019

2018

2017

2022 2023 Singapore Management U \cdot UCSD \cdot IIOC \cdot CETC \cdot HKBU \cdot Durham ETC SAET Conference \cdot EEA/ESEM \cdot UNC/Duke \cdot Northwestern (MEDS) \cdot Texas Economic Theory Camp \cdot UBC \cdot U Chicago \cdot Fall Midwest Economic Theory Conference \cdot SEA Annual Meeting

Consumer Search Digital Seminar Series · Spring Midwest Economic Theory Conference NASMES · ESEM · Workshop on Consumer Search and Switching Costs · Fordham · Princeton · U Arizona · Dongbei · CUHK-HKU-HKUST · Warwick · Essex · SEA Annual Meeting

ASU · UCI · NASMES · GAMES · EEA/ESEM · EARIE · SEA Annual Meeting

U Kansas · EEA Congress · ASU

SING15 · Oxford (Nuffield) · SEA Annual Meeting · Stony Brook GT Conference Texas Economic Theory Camp · Spring Midwest Economic Theory Conference

SAET Conference · Stony Brook GT Conference · SEA Annual Meeting

Texas Economic Theory Camp · Stony Brook GT Conference

Referee Service

 $\label{eq:aej:micro} AER \cdot AER \cdot AER \cdot ADV. \ SCI. \cdot APPL. \ MATH. \ COMPUT. \cdot B.E. \ JTE \cdot ECTA \cdot ETB \cdot EI \cdot GAMES \cdot GEB \cdot IER \cdot IJGT \cdot JEEA \cdot JET \cdot JMATHE \cdot JPE \cdot JPE: MICRO \cdot MATH. \ APPLICANDA \cdot MSS \cdot RAND \cdot RESTAT \cdot RIO \cdot SCANDJE \cdot TE$

DISCUSSIONS

CS&SC Workshop: "Searching Online and Product Returns" (JANSSEN AND WILLIAMS)

IIOC: "Consumer Tracking and Price Discrimination in a Market with Sequential Consideration"

(CHIOVEANU)

	Honors	
2023	Dean's Early-Career Research Award	W.P. Carey School of Business, ASU
2017 2008 – 2011	Best Second Year Paper Award National Merit Scholar	DEPARTMENT OF ECONOMICS, UT AUSTIN LEHIGH UNIVERSITY
	Students	
2023	Kun Zhang (ASU, Committee Member)	University of Queensland

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Curriculum Vitæ